



# BRAC Board Meeting

22 SEPTEMBER 2020 / 6:30 PM / Zoom Meeting

## Attendees

Shawn Farrell, Yvonne van Gent, Damon Brandt, Andy Johnson, Glen Winkel, Joe Lewis, Jon Tarkington, Lance Panigutti, Melissa Langworthy, Kim Nordquist, Lynn Taylor

## Agenda / Notes

Call to order and roll call

Aug Finances - in the black. looking at lean months ahead.

Collegiate Cycling - BRAC has become the RMCCC Director. Shawn is working on communications and the collegiate road calendar for 2021. Also bringing in Utah.

### BRAC Business Model

- Exploring new RD Service Model
  - Basic, Premium, Weekday - per discipline.
  - This will replace the surcharge model
  - Working on the 2021 budget to present to club council in early 2021.
- Expansion into non racing members, events and non racing clubs
  - Racer membership = ?
  - Rider membership = ?
  - Club membership = ?
  - Race team membership = ?
- Still need new calendar system and new database capabilities to take advantage of new member and event types

Races (past/upcoming) - Bowl of Death mid week series off to a great start. Valmont was also a big success. Looking forward to their continued success. Unknown whether any other race directors will attempt to put on CX races this year.

New Business - none

Adjourn - 8:53pm